

TOR for Short-term Consultant Private Sector Engagement Specialist

Reports to: Business Development and Partnerships Manager

Anticipated Period of Performance: August – December 2024

Term of Consultancy: Up to 10 Days

Apply by: ASAP

Base of Designation: Global

World Learning seeks a short-term consultant to contribute to program design related to the Private Sector Engagement (PSE) strategy between industries and Lebanese higher education institutions (HEIs) to support World Learning staff in preparation for upcoming higher education programming in Lebanon.

Please email your CV and a cover letter that includes relevant experience in addition to your desired daily consulting rate to samantha.holly@worldlearning.org and sarah.govan@worldlearning.org.

RESPONSIBILITIES

- Provide technical expertise related to private sector engagement for higher education institutions and strengthening collaboration between the private sector and Lebanese HEIs
- Develop strategies and approaches for the capacity strengthening of HEIs to create and sustain effective private sector partnerships
- Lead the design of activities to establish HEI-industry clusters in key sectors in Lebanon
- Recommend appropriate interventions to overcome entrenched challenges
- Conduct written reviews of content related to context, partners, approaches, and activities
- Gather additional information as needed

REQUIREMENTS

Required Experience/Education:

- Bachelor's degree in a related field; Master's degree preferred
- A minimum of (5) five years of demonstrated experience in the creation of private sector partnerships in international development contexts,
- Experience in entrepreneurial ecosystem development, preferably including establishment of incubators and/or incubation services
- Experience with USAID projects is a plus
- Applicants must be authorized to work in the location where this position is offered

Required Skills:

- Excellent organizational skills with high attention to detail
- Excellent oral and written communication skills
- Professional proficiency in written and spoken English

Required Behaviors/Competencies:

- Technical expertise in PSE required

- Familiarity with USAID’s Private Sector Engagement and Positive Youth Development policies
- Experience sustaining or supporting the creation of HEI – industry linkages and partnerships
- Understanding of the economic, entrepreneurial and employment landscape in MENA and/or Lebanon preferred

THE WORLD LEARNING INC. FAMILY

For more than 90 years, World Learning Inc. is a thriving global organization made up of The Experiment in International Living, the nation’s most experienced provider of international education through exchanges for high school students; School for International Training, offering accredited undergraduate study abroad programs through SIT Study Abroad and internationally focused master’s degrees through SIT Graduate Institute; and World Learning, a global development and exchange nonprofit organization.

World Learning | worldlearning.org

World Learning has worked to create a more sustainable, peaceful, and just world. World Learning’s education, development, and exchange programs help people find their voices, connect with their communities, strengthen the institutions that form the backbone of a democratic society, and build relationships across cultures. With World Learning’s support, these emerging leaders tackle critical global issues like poverty, conflict, and inequality.

The Experiment in International Living | experiment.org

The Experiment in International Living is the nation’s most experienced provider of international education through exchanges for high school students. For more than 90 years, The Experiment has empowered young people to step off the beaten path, experience the world as a classroom, immerse themselves fully in another culture, and build the knowledge and skills needed to confront critical global issues.

SIT | sit.edu

School for International Training (SIT) was founded in the early 1960s as a training center for the first Peace Corps volunteers. For nearly 60 years, SIT has prepared students to be effective changemakers and global citizens through experiential education focused on the world’s most critical global issues. SIT Study Abroad offers accredited summer and semester undergraduate programs in Africa, Asia and the Pacific, Europe, Latin America, and the Middle East, as well as comparative programs on multiple continents. SIT Graduate Institute offers global and hybrid certificates, master’s, and doctoral degrees.

An organizational commitment to diversity, equity, inclusion, and access.

We are a globally diverse community of staff, faculty, board members, alumni, students, and participants who believe that inclusive and equitable practices are at the heart of a peaceful and just world. Each of us strives to honor diverse voices and lived experiences, examine our own biases and privileges, actively work to address inequities in our structures, and foster a community of open dialogue. We are committed to acting with accountability, transparency, reciprocity, authenticity, and empathy.

World Learning is an equal employment opportunity/affirmative action/veterans/ADA employer, committed to increasing the diversity of its workforce.